

# Senior Manager: Operator Relations and Industry Development (Permanent)

REF: F&A 004/10/2023

## THE EMPLOYER

The Cross-Border Road Transport Agency (C-BRTA) is an attautory authority, established in terms of Section 4 Act No. 4 of 1998 as amended, to regulate cross border road transport by providing an unsurpassed service through regulating cross border movements, facilitating resolution of constraints along the various transport corridors and borders as well as through effective law enforcement. Four key programmes constitute the focus of the C-BRTA. (1) Facilitation; (2) Research & Advisory; (3) Regulatory Services and (4) Law Enforcement. The C-BRTA Offices is located at 350 Witch-Hazel Street, Eco Point Office Park, Block A, Eco Park, Centurion, Pretoria. For more information visit www.cbrta.co.za

#### **JOB PURPOSE**

To provide training, capacity building and the promote entrepreneurship in respect of small, medium and microenterprises with an interest in cross-border road transport. To identify business opportunities in the cross-border road transport industry and assist cross-border operators to turn them into real opportunities.

To develop the cross-border road transport corridors by facilitating improvement of their performance.

To establish and maintain consultative and cooperative relationships and structures with cross-border operators with a view to provide support on the resolution of operator conflicts, disputes, and complaints.

#### **REQUIREMENTS**

#### Formal Qualifications:

- A degree or NQF level 7 qualification in Transport / Commerce/ business development/ business management / economic development or related discipline.
- Postgraduate NQF level 8 qualification in related discipline will be an added advantage.

#### Experience:

- 10 years of working experience in operator relations and industry development.
- 5 years at management level.

#### **KEY PERFORMANCE AREAS**

#### The successful candidate will be responsible for the following:

- Development of the cross-border road transport industry.
- Development of SMMEs in the cross-border road transport.

- Development of industry stakeholder partnerships.
- Empower the cross-border road transport industry to maximise business opportunities.
- Development of cross-border corridors.
- Entrepreneurship and capacity building for SMMEs.
- To promote consultative and strengthening relationships and structures with cross-border operators.
- Facilitate resolution of passenger operators conflict, operator disputes, and operator complaints.
- Provide value added support services to passenger operators such as governance support.
- Management of resources and people development.

### **COMPETENCY REQUIREMENTS**

- Business development principles.
- · Financial management.
- Operational policies and procedures.
- Performance management principles
- · Project Management.
- Stakeholder Management Principles.
- Cross-Border Road Transport Act.
- Statutory requirements e.g. PFMA, Labour relations
- BBBEE policy.
- PPP business principles.
- SADC Political and economic environment
- SADC protocols and communication channels
- Result oriented
- Ability to work under pressure
- · Good communication

Submit detailed CV's including certified copies of qualifications and ID copy (certified copies must not be more than 3 months) to: Golebaone Morebodi at recruitment12@cbrta.co.za and please quote the reference number.

# **BENEFITS:**

Employer offers an all-inclusive remuneration package of R 1 259 024 p.a.

Equity targets. People with disabilities are encouraged to apply.

NB: This position will be filled in line with the Agency's Employment

**Closing Date: 10 November 2023** 

#### C-BRTA reserves the right not to appoint.

Short-listed candidates will be subjected to a reference, security clearance and criminal records check. Should you not hear from the C-BRTA 21 days after the closing date, consider your application unsuccessful.

It is our intention to promote representivity in respect of race, gender and disability through the filling of this position. Candidates whose appointment will promote representivity will therefore receive preference.

In order to consider any application for employment, the Agency will have to process your personal information.

A law, known as the Protection of Personal Information Act, 4 of 2013 (POPIA) provides that when one processes another's personal information, such collection, retention, dissemination and use of that person's personal information must be done in a lawful and transparent manner.

In order to give effect to this right, the Agency is under a duty to provide you with a number of details pertaining to the processing of your personal information. These details are housed under the HR. Processing Notice, which can be accessed and viewed on the C-BRTA website: https://www.cbrta.co.za/legal, which HR. Processing Notice we request you kindly download and read.