

# Senior Manager: Operator Relations and Industry Development

Permanent position- REF: F&A 004/12/2022

## THE EMPLOYER

The Cross-Border Road Transport Agency (C-BRTA) is a statutory authority, established in terms of Section 4 Act No. 4 of 1998 as amended, to regulate cross border road transport by providing an unsurpassed service through regulating cross border movements, facilitating resolution of constraints along the various transport corridors and borders as well as through effective law enforcement. Four key focus areas of the C-BRTA. (1) Facilitation; (2) Research & Advisory; (3) Regulatory Services and (4) Law Enforcement. The C-BRTA Offices is located at 350 Witch-Hazel Street, Eco Point Office Park, Block A, Eco Park, Centurion, Pretoria. For more information visit [www.cbrta.co.za](http://www.cbrta.co.za)

## JOB PURPOSE

To provide training, capacity building and the promote entrepreneurship in respect of small, medium and micro-enterprises with an interest in cross-border road transport

To identify business opportunities in the cross-border road transport industry and assist cross-border operators to turn them into real opportunities.

To develop the cross-border road transport corridors by facilitating improvement of their performance.

To establish and maintain consultative and cooperative relationships and structures with cross-border operators with a view to provide support on the resolution of operator conflicts, disputes, and complaints..

## REQUIREMENTS

### Formal Qualifications:

- A degree or NQF level 7 qualification in Transport / Commerce/ business development/ business management / economic development or related discipline.
- Postgraduate NQF level 8 qualification in related discipline will be an added advantage.

### Experience:

- 10 years of working experience in operator relations and industry development
- 5 years at management level

## KEY PERFORMANCE AREAS

The successful candidate will be responsible for the following:

- Development of the cross-border road transport industry
- Development of SMMEs in the cross-border road transport
- Development of industry stakeholder partnerships
- Empower the cross-border road transport industry to maximise business opportunities
- Development of cross-border corridors
- Entrepreneurship and capacity building for SMMEs
- To promote consultative and strengthening relationships and structures with cross-border operators
- Facilitate resolution of passenger operators conflict, operator disputes, and operator complaints
- Provide value added support services to passenger operators such as governance support
- Management of resources and people development

## COMPETENCY REQUIREMENTS

- Business development principles
- Financial management
- Operational policies and procedures
- Performance management principles
- Project Management
- Stakeholder Management Principles
- Cross-Border Road Transport Act
- Statutory requirements e.g. PFMA, Labour relations
- BBBEE policy
- PPP business principles
- SADC Political and economic environment
- SADC protocols and communication channels
- Result oriented
- Ability to work under pressure
- Good communication skills

Submit detailed CV's including certified copies of qualifications and ID copy (certified copies must not be more than 3 months) to: Neo Zwane at [recruitment13@cbrta.co.za](mailto:recruitment13@cbrta.co.za) and please quote

## BENEFITS:

Employer offers an all-inclusive remuneration package of R1,210, 600 p.a.

**NB: This position will be filled in line with the Agency's Employment Equity targets. People with disabilities and black females are encourage to apply.**

**Closing Date: 29 JANUARY 2023**

### C-BRTA reserves the right not to appoint.

Short-listed candidates will be subjected to reference and background checks. Application received after the stipulated closing date and time will not be considered. Should you not hear from the C-BRTA within one month after the closing date, kindly consider that your application was unsuccessful.

"The C-BRTA is committed to employment practices that redress past imbalances in respect of race, gender, creed, and disability, and as such the relevant policies will be considered during selection and placement."

*The applicant at the level of Executive position, Senior Management position or any other position as determined by the C-BRTA will be subjected to competency assessments.*

In order to consider any application for employment, the Agency will have to process your personal information. The documents submitted will be solely used for recruitment purposes. The Protection of Personal Information Act, 4 of 2013 (POPIA) provides that when one processes another's personal information, such collection, retention, dissemination, and use of that person's personal information must be done in a lawful and transparent manner.

In order to give effect to this right, the Agency is under a duty to provide you with a number of details pertaining to the processing of your personal information. These details are housed under the **HR. Processing Notice**, which can be accessed and viewed on the C-BRTA website: <https://www.cbrta.co.za/legal> which **HR. Processing Notice** we request you kindly download and read.